

The Hidden Cost of Scaling eCommerce

If scaling feels messy, this is why

If you are a \$30M–\$300M retailer, growth did not slow down.

Your systems did.

As companies add brands, stores, ecommerce, marketplaces, and new tools, systems fall out of sync. Inventory conflicts, forecasts weaken, and finance reconciles instead of analyzes.

Teams work harder but move slower. This is an **integration problem**, not an execution one.

What the Data Says*

Fragmented Systems

- ✗ Leak revenue & time
- ✗ Distort inventory & forecasts
- ✗ Raise cost & risk

Unified Systems

- ✓ 22% lower total cost of ownership
- ✓ Real-time inventory clarity
- ✓ Stronger omnichannel performance

What Retailers Gain When Systems Align

Retailers who unify around Microsoft Dynamics 365 Business Central gain:

- duck Inventory your trust
- duck Faster, cleaner close
- duck Smarter pricing execution
- duck Growth over reconciliation

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*Data taken from EY's Future Proofing Retail Report

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